## Message Text

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67-R

**ACTION ARA-20** 

INFO OCT-01 ISO-00 SS-20 EB-11 INR-10 SP-03 PRS-01 L-03

RSC-01 DRC-01 /071 W

----- 100339

PR 011955Z JUL 74

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC PRIORITY 7425

INFO AMEMBASSY BOGOTA

AMEMBASSY BRASILIA

AMEMBASSY CARACAS

AMEMBASSY GUATEMALA

AMEMBASSY GUAYAQUIL

AMEMBASSY MANAGUA

AMEMBASSY PANAMA

AMEMBASSY QUITO

AMEMASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

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E.O. 11652: N/A TAGS: ETRD, CS

SUBJECT: BANANA DEVELOPMENTS: SHUT DOWN

REF: SAN JOSE 2502 NOTAL

1. WEEKEND PRESS REPORTED THAT GOCR MADE OFFER OF 25 CENTS
PER BOX EFFECTIVE TAX RATE TO FRUIT COMPANIES, WITH TAX TO INCREASE
IF U.S MARKET CONDITIONS WARRANT. REPORTEDLY UNITED BRANDS
RESPONDED THAT NO BASE RATE HIGHER THAN 15 CENTS WOULD BE
ACCEPTABLE. PRESS REPORTS NO CHANGE IN STANDARD'S DECISION TO
CLOSE DOWN RATHER THAN PAY TAX. STRIKE AGAINST UNITED IS NOW
ENTERING ITS FOURTH WEEK WITH NO SOLUTION IN SIGHT.BOTH
LA NACION AND LA REPUBLICA REPORTED HIGH GOCR OFFICIALS,
INCLUDING ACTING PRESIDENT CASTILLO WERE INVOLVED IN A SERIES
OF EMERGENCY MEETINGS SATURDAY AND SUNDAY.

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2. COMMENT: THE ETNANA TAX FALLS DUE FOR PAYMENT

TODAY AND FOR THE FIRST TIME UNITED HAS TAKEN A PUBLIC POSITION AGAINST IT. UP UNTIL NOW, OF COURSE, STANDARD HAS MAINTAINED A HARD LINE POSITION AGAINST THE TAX (WHICH HAS BROUGHT THE COMPANY MUCH ABUSE IN THE PRESS (WHILE UNITED HAS APPEARED MORE FLEXIBLE. NOW UNITED SEEMS TO BE SAYING THAT IT IS PREPARED TO STAND SHOULDER TO SHOULDER WITH STANDARD. (OF COURSE, WITH THE STRIKE, UNITED IS NOT SHIPPING ANYWAYS.) CRISIS ATMOSPHERE IS OBVIOUSLY GROWING, WITH NEXT FEW DAYS PARTICULARLY IMPORTANT.

LANE

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: CUSTOMS DUTIES, PRESS COMMENTS, BANANAS, EXPORTERS, LABOR STRIKES, MEETINGS, FOREIGN POLICY POSITION, BUSINESS FIRMS

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US Department of State EO Systematic Review

30 JUN 2005

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Secure: OPEN Status: NATIVE

Subject: BANANA DEVELOPMENTS: SHUT DOWN

TAGS: ETRD, CS, UNITED FRUIT, STANDARD FRUIT, (CASTILLO)
To: STATE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005